Cloud IT Procurement

Be our guest!
- Educause Accessibility Working Group
- Educause Cloud Constituency Group
- HEVCAT (EDUCAUSE, Internet2, & REN-ISAC)
- Educause Security Working Group
- Internet2 Cloud Services & Applications
- Educause ITPSM Constituent Group

Showstoppers!
Check your posture—before it is too late!
- Who owns the final yes/no decision if there is too much risk?
- Are there circumstances that don’t need a review?
- Which experts look for risk, and what do they do when they find it?
- Can you document risk and still move forward temporarily?

Are you tall enough to ride?
- How critical is the function of the solution?
- How much risk does the data represent?
- Can you afford implementation, license, and ongoing support?
- What is the business model of the supplier?
- Is service level measurement objective?

Get your tickets!!
- Have you published your data privacy policy?
- Do you have standard terms for data ownership?
- Are your data security requirements enforceable?
- Can you objectively remedy downtime?
- Have you articulated what’s important for data handling?
- What happens when the relationship ends?

It’s not the same without your friends!
- General Counsel?
- Procurement?
- Risk & Compliance?
- Academic & business units?

Carrie Shumaker: CIO, University of Michigan-Dearborn
Sean O’Brien: Director, NET+ Cloud Services, Internet2
Paul Erickson: Enterprise Architect, University of Nebraska

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