EXTEND your Student System with Three Cloud-Based Strategies

**Hosting**

**Arizona State University**

Profile: 73,400 Students • 4 Campuses • Very High Research

* Had: A homegrown student information system developed in COBOL that needed to be replaced

* Wanted: A flexible, integrated system able to support ASU’s anticipated growth • A hosted solution that enables University staff to focus on activities that are more closely aligned with ASU’s core mission and objectives.

* Solution: Sierra-Cedar (implementation partner) selected to Host all PeopleSoft Applications

* Student System: PeopleSoft Campus Solutions

* Accomplishments: PeopleSoft HCM and Campus Solutions implemented in 18 months at a cost significantly below expectations • Since 2007, Sierra-Cedar hosts and manages applications, freeing up staff for mission-critical activities

“Sierra-Cedar’s experienced higher education consultants and proven software hosting capabilities were critical to our success….Sierra-Cedar manages our production systems and keeps us current with information technology, defining ERP the ASU Way and allowing us to focus on fulfilling the vision of an outstanding education for students of the New American University.”

Jay Steed
Assistant Vice President
UTO Operations & Customer Care

**Improved Student Relationships**

**Arizona State University**

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* Had: Disparate systems of record with no central view of each student • Multiple systems for student service

* Wanted: To provide transparency, tracking, and insight into all student activities from recruitment, student service, and success through alumni and constituent relations—a 360-degree view

* Solution: Salesforce Sales Cloud and Service Cloud

* Student System: PeopleSoft Campus Solutions

* Accomplishments: ASU is now able to recruit students, based upon their stated interests, more effectively and efficiently across its graduate colleges • Constituent service and communication are improving • CRM is now being migrated to Salesforce • Beginning to use for alumni and corporate outreach

“With the professionalism and expertise of the Sierra-Cedar consultants we quickly brought up an online student center that included a rich knowledge base and started core departments on case management to see an immediate impact on student service – all while simultaneously bringing up large pieces of the Graduate student recruitment cycle and a solid beginning to converting our undergraduate student recruitment.”

Leah Lommel
Assistant Vice President
Technology Development

**Workday**

**Tallahassee Community College**

Profile: 15,000 Students • 774 Faculty • 1,862 Employees • Associates Granting

* Had: Homegrown ERP System (circa 1984)

* Wanted: Forward-looking, modern SaaS-based system with in-memory database, web services, and mobile first

* Solution: Workday HCM/Payroll, Finance, and Student System

* Student System: Workday Student System (Design Partner)

* Challenges: Finding the time do it all • Redesigning existing workflows to best advantage

* Accomplishments: On time • Under budget • All Business processes redesigned to follow best practices • Entire campus enthusiastic and excited • Working together to achieve goals

“The Workday Student System has given TCC an opportunity to use modern technology tools so that, with the help of our consulting partners at Sierra-Cedar, we can re-imagine our business processes as they relate to students. Our goal is to not only become more efficient, but also more effective.”

Bret Ingerman
Vice President for Information Technology

**Migrating to SaaS**

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“**ASU**”

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